

# procurement international Corporate Social Responsibility

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## Special points of interest:

- 52% of Staff have long service awards
- Green incentives— e-curement launching 2011
- 100% cardboard waste now re-used. Turning cost into profit.
- Another year of supporting local worthy causes

"great brands  
great customers"

**PHILIPS**  
sense and simplicity



**GRASS ROOTS**  
inspiring people

**SONY**  
make.believe



## Procurement International — a family company



### Another year of growth..... The procurement International Story

Procurement International is a leading, specialist supplier of quality premium products to the reward/motivation/loyalty sector. The company's hallmark is supplying inspirational brands backed by sensational service.

Established in 1979, the company enjoys an excellent reputation in the promotion/reward/motivation industry, yet its forward thinking management team and a state-of-the-art IT system enables exceptional customer service. This was a contributing factor to

Procurement International being awarded it's first big accolade "the British Promotional Merchandise Association's Company of



Procurement are appointed official distributor for Oakley Sun-glasses

the Year 2005".

Procurement International operates from office and secure warehouse facilities

close to the motorway network and Heathrow airport.

Whilst our catalogue is comprehensive, Procurement International is also delighted to source additional items on a bespoke basis to satisfy individual client needs.

Our ultimate aim is to provide clients with seamless fulfillment and a stress-free solution to all their promotional, reward and loyalty programme needs.

Fast fulfillment...  
**Guaranteed.**

### great people - great place to work

Very low staff churn—only one person in the past four years.

A family company with four families making up 70% of our staff.

Work from home scheme linking staff via the Internet and VOIP to reduce travel time,

business miles and wasted CO<sub>2</sub>.

Long service awards with 25% of employees achieving 5 years, 13% 15 years and 13% 20 years plus.



Gill Ryan receives her 10 year award



Cycle to work and arrive more alert, with higher energy levels

Be kind to the environment

- cycling reduces congestion, pollution and reduces your carbon footprint

- do your bit to support sustainable transport!

## Green Incentives

As part of our product development and strategy of being leaders in the incentives market, Procurement are developing a range of incentives designed for the green minded customer.

Benefits include:-

- Known green conscious suppliers.
- Low CO<sub>2</sub> products.
- Lower energy products, for example TV's without a standby function that also turns off all attached peripherals. In the UK TVs on standby cost £88m and produce 480,000 tonnes of CO<sub>2</sub>.



'When the economy is experiencing a downturn it is essential that companies motivate and reward key staff to achieve targets and maintain market share and motivation is the business we are in, so we are experiencing an increase in business and expecting to maintain and increase growth.'" Ian Rosewell MD Procurement

## Wot - No Christmas cards???

No Scrooge hasn't started with us but Procurement doesn't send out Christmas cards any more—boo hoo!



However the £500 budget is donated to a different deserving worthy cause chosen from staff nominations each year! Hooray!



Everyone at Procurement International enjoys complimentary refreshments from Fair Trade sources...



Thank you letters from previous years...

## Procurement International core principles

Here at Procurement we support the Ten Universal Principles in the UN Global Compact, and will not knowingly trade with any Company that fails to comply with those principles. The principles cover the following area of human rights, labour, the environment and anti-corruption:-

### Human Rights

Businesses should support and respect the protection of internationally proclaimed human rights:

and

Make sure that they are not complicit in human rights abuses.

### Labour Standards

Businesses should uphold the freedom of association and the effective recognition of the right

to collective bargaining

The elimination of all forms of forced and compulsory labour:

The effective abolition of child labour: and

The elimination of discrimination in respect of employment and occupation.

### Environment

Businesses should support a precautionary approach to environmental challenges:

Undertake initiatives to promote greater environmental responsibility and

Encourage the development and diffusion of environmentally friendly technologies.

### Anti-Corruption

Businesses should work against all

forms of corruption, including extortion and bribery.

The Managing Director of Procurement International Limited is fully committed to promoting the highest possible ethical standards within our own Company and those that we trade with. All employees are encouraged to report any known or suspected departures from this policy



Working from home, better work life balance as well as CO<sub>2</sub> reduction.

"The Managing Director of Procurement International Limited is fully committed to promoting the highest possible ethical standards within our own Company"

## Cardboard waste - turning cost into profit



When faced with an £8 per unit price increase in void fill packaging material, Warehouse manager Justin Burt discovered a process that turned the cardboard

box waste into a free green



alternative. Traditionally Procurement paid £3000 p/a for the waste to be disposed of but now, for a modest investment

Procurement have saved the cost of new packaging materials, reduced our CO<sub>2</sub> footprint and the cost of



cardboard disposal.



## Charity - to give or not to give that is the question?

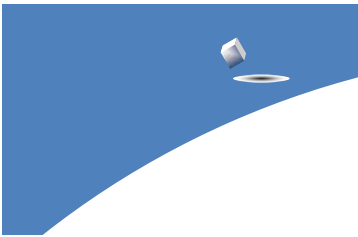
### Happiness comes in small packages!

Charity and corporate giving is quite individual and special to everyone and is often triggered by an event in life that triggers giving. Here at Procurement we are not driven by one big event but by frequent gifts to many many good



causes. An iPod here, a pair of ray bans there all triggered by ether requests from good causes or causes dear to the hearts of our employees. Each year products totaling £3000 is donated this way.

In the picture above children from the Ukraine enjoy the results from the 2009 shoebox collection. Recent recruit to Rotary International MD Ian Rosewell is busy helping his club assemble contents in support of the Rotary Shoe Box Scheme.



## Procurement International Ltd

Supporting good causes  
with hot products:-

Victory House,  
17-19 Marino Way,  
Hogwood Industrial Estate,  
Finchampstead,  
Berkshire,  
RG40 4RF, United Kingdom



Telephone: +44 (0) 118 973 89 79  
Fax: +44 (0) 118 973 08 08  
eMail: incentives@procurement.ltd.uk

### Filofax Breast Cancer Campaign Personal Organiser

Smooth Italian leather, Pink  
Features credit card pockets, inside  
full-length pocket and pen loop  
Includes diary, ruler/page marker,  
an A-Z index and a range of notes  
pages Organiser features cancer  
awareness pages and stickers  
remind you how and when to check  
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For every organiser purchased  
Filofax will donate to the Breast  
Cancer campaign.



procurement international

Supplier of the world's most aspirational brands for promotional  
and reward programmes **FAST FULFILMENT ... GUARANTEED**



[www.procurement.ltd.uk](http://www.procurement.ltd.uk)

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**SONY**  
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**KENWOOD**



**GAGGIA**



*Living innovation*



**BOSE**  
Better sound through research®



**Wilson**

**MONT  
BLANC**